

**ES: Less than \$1 million**

500-sq.-ft. store offers promotional to space. Has four employees, including furniture, lamps, wall decor, decorative garden accessories and other decorative accent furniture; Pine Cone Hill, Bagwell, Functional Art and Vance Kitira Candles Lamps; Artistic Designs, Windsor Vanets and accent furniture each accounted merchandise, including apparel, linens complete with a local chef's crab cakes to its theme of beach, unique, fun and

AUSTIN, TEXAS

**ES: \$10 million or more**

es two stores in Houston and one store priced to high-end lines in a combined s, including a sales team of 100. Home decor, decorative pillows, throws, pereries and other decorative accessories. Alexander for accent furniture; Maitaitland-Smith, Castilian and Fine Art paintings for wall decor. Holds off-site rtant as the cake and therefore puts as re. [louishanksfurniture.com](http://louishanksfurniture.com)

ENA ISLAND, S.C.

**S: Less than \$1 million**

out of a converted tomato packing lling space. Home accents devoted to nine employees, including seven sales mp, wall decor, decorative pillows, den accessories and other decorative d Lowcountry Chair Co., for accent Kalalou and SDS Seaport for decora- rk Hill for wall decor. Home accents and furniture, 20% each; other mer- y by featuring locally-crafted prod- highlight the area's cultural heritage.

**S: \$10 million or more**

es one store each in Seattle and Bel- 100,000 square feet of selling space. oyees, including a sales team of 24. or, decorative pillows, throws, per-

Int., Bo Tree, Arts & Crafts Inds. and Linear Studio for accent furniture; Archive Edi- tion Textiles, Door Pottery, Common Ground Pottery, Moon Alley Candles, Global Views, Palecek and Woodstock Chimes for decorative accessories; Architects & Heroes, T.M. Hoff, Mica Lamps, Quozel, Meyda Tiffany, Hudson Valley and William Morris Lamps for lighting; Dard Hunter, Mitchell Andrus, Anita Munman, Ditto Designs, Arts & Crafts Press, Laura Wilder, Ford Craftsman Studio, Kathleen West and Oberkirsch Designs for wall decor. Home accents accounted for 40% of 2008 total sales; accent furniture, 15%; furniture, 45%. Caters to the Arts & Crafts or Craftsman period of design. Wildlife sculptor Tony Hochstettler will be the featured Colorado artist from April through July. [modembungalow.com](http://modembungalow.com)

**MORRIS SOKOL FURNITURE** CHARLESTON, S.C.

**1 STORE; ESTIMATED 2008 TOTAL SALES: \$5 million - \$9.9 million**

Home furnishings retailer, founded in 1921. Is family-owned and operated. Carries an extensive inventory across all product categories in 37,000 square feet of selling space on two floors at its location on King Street. Offers upper-middle price points. Has 28 employ- ees, including a sales team of eight. Home accents include accent furniture, lamps, lighting, decorative pillows, throws, permanent botanicals, garden accessories and other decorative accessories. Key accent furniture vendors include Century, Hooker, Lexington and Van- guard. Styles offered include traditional, contemporary and beach. Was featured as one of the window makeover stops during the 2008 ART Conference. [morrissokol.com](http://morrissokol.com)

**NAPASTYLE** BENICIA, CALIF.

**6 STORES; ESTIMATED 2008 TOTAL SALES: \$10 million or more**

Home accent specialist, founded in 2001. Operates one store each in Berkeley, Corte Madera, Costa Mesa, Los Gatos, Pasadena and Yountville, Calif. Offers upper-middle price points. Home accents are devoted to 40% of selling space. Has 65 employees, including 30 sales associates. Home accents include accent furniture, lamps, lighting, wall decor, decorative pil- lows, throws, area rugs, tabletop, garden accessories and other decorative accessories. Also carries kitchen products and gourmet food. Key vendors include 2 Day Designs, William Sheppee, Metal Urges and Bago Luma for accent furniture; Bago Luma, Vintage, Roost, Knobstoppers, Chandler 4 Corners for decorative accessories; Jamie Young and Architects & Heroes for lamps; 2 Day Designs and Left Bank Art for wall decor. Supports local art- ists. Special events include wine and food tastings and demonstrations by Chef Chiarello. Specializes in the wine country lifestyle and covers the entire home, from the kitchen to the living room to outdoor dining. [napastyle.com](http://napastyle.com)

**NYLA SIMONE HOME** TEMPE, ARIZ.

**1 STORE; ESTIMATED 2008 TOTAL SALES: Less than \$1 million**

Home furnishings specialist, established in 2007. Offers mid-priced to high-end lines in 3,200 square feet of selling space. Total sales per square foot, \$125. Has five employees, includ- ing four salespeople. Home accents include accent furniture, lamps, wall decor, decorative pillows, throws, permanent botanicals, area rugs, tabletop and other decorative accessories. Key vendors include Cyan, Arteriors, Global Views, Vanguard and Patier Decor for accent furniture; Cyan and Patier Decor for decorative accessories; Cyan, Arteriors, Global Views and Patier Decor for lamps; original work from various artists for wall decor. Home accents accounted for 30% of 2008 total sales; accent furniture, 15%; furniture, 50%; other mer- chandise, 5%. Holds workshops and seminars in its own conference room. Offers in-home staging sessions for clients. Tries to excite as many senses as possible with product displays. Says it represents an "in-town" lifestyle. [nylasimonehome.com](http://nylasimonehome.com)

HOMEACCENTSTODAY.COM